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A-HOST Company Limited is a leading Software and Services company in Thailand. We are an authorized distributor and reseller of Oracle products ranging from database system, to ERP application, and Business Intelligence. Our company has been in business since 1999 and we have consistently been successful and growing.

***In order to support our business expansion, we are looking for the energetic personnel with service mind for the following position:***

## **Senior Developer/ Senior Programmer**

Experience 4-6 Years

### Responsibilities

- Analyze business requirement
- Performing design UX/UI for web or mobile applications
- Performing design table structure for store data.
- Create application prototypes and presentation of results to the customer
- Develop enterprise application based on web/mobile technology
- Build the interface with web service/API
- Optimizing performance of the application
- Perform high quality of coding and testing process
- Working as a Team Leader proven support through the team
- Research & update new web/mobile technology trend

### Qualifications

- Bachelor's Degree in Computer Science, Information Technology, Business Information Systems, or other related field
- Experience on Web development using: HTML, Java Script, CSS, .Net Core, PHP and related web technology is needed
- Knowing of mobile or web application framework such as Laravel Framework, Ionic Framework, is a plus
- Good knowledge of SQL query, stored procedure and database structure
- Good English reading and writing skills
- Very good analytical and problem solving skills
- Self-learner and good team member

## **BI Consultant/ Data Analyst**

Experience 1-5 Years

Responsibilities

- Analyze business requirement
- Performing data acquisition and data model design
- Performing design and layout of data visualization for dashboards and presentations
- Development of automated dashboards and reports to regularly update and present changes in key metrics.
- Presentation of results to the customer

Qualifications

- Bachelor's Degree in Computer Science, Information Technology, Business Information Systems, or other related field
- Good knowledge of SQL query, stored procedure and database structure
- Good knowledge of BI tools such as Power BI, Oracle BI, or Tableau
- Deep expertise in analyzing complex database query is a plus
- Deep expertise in machine learning (ML) model is a plus
- Good English reading and writing skills
- Very good analytical and problem solving skills

หน้าที่รับผิดชอบ Data Analyst

1. วิเคราะห์ความต้องการใช้ข้อมูลสำหรับแต่ละธุรกิจ
2. ออกแบบ data model และเงื่อนไขการใช้งานข้อมูลสำหรับการวิเคราะห์ธุรกิจ
3. พัฒนา analytics report ด้วย Power BI หรือ Oracle BI
4. ตรวจสอบความพร้อมใช้งานรายงาน และความถูกต้องของข้อมูล
5. นำเสนอรายงานให้กับผู้ใช้งาน

## **System Engineer/ Technical Consultant**

***Qualifications:***

- 0-3 years of work experience
- Bachelor's Degree in computer or related fields , Computer Engineering or Computer Science major would be an advantage
- Pleasant personality , good command English of reading and writing ability, strong communication skill

***Knowledge or Experience in some of the following areas would be advantageous:***

- Windows Server Operating System, Unix Operating System (AIX, Linux): system concept and basic administration
- Experience with operations of Intel-based server, system storage and other peripherals
- Knowledge of LAN and WAN environments, Network Technology and Security
- Knowledge of Virtualization and Cloud Technology
- Knowledge of Database System Administration

## **Senior Technical Consultant**

### **Job Highlight:**

- Opportunity to learn and work about new trend of technology to build value solution to our customer.
- Challenge of manage, operations and maintenance of critical system and multi-platform (Cloud/Virtualization/On-premise and others).
- Progressive career path in organization.

### **Responsibilities:**

- Pre-sales Support: involving preparation of the proposal and the demonstration system as well as supporting the sales team in presenting the products and services to potential customers.
- Implementation: directly and indirectly manage and perform the whole process of making the customers capable of operating their business as intended. He/she must have high expertise in areas of the technical implementation process especially in Design and Solution Architecture.
- Act on behalf of the service team in managing all aspects of the account from the beginning to the end with minimal assistance from their superior. He/she must also be able to build reliable relationship with high-level management and executives of the customers.
- Directly responsible for the Post-Implementation support. He/she is required to be effective in distributing problems to junior staff then coach and assist them on problem solving.

### **Qualifications:**

- 5-8 years of work experiences
- Bachelor's Degree or higher in computer or related fields, Computer Engineering or Computer Science major would be an advantage
- Pleasant personality and strong communication skill
- Good management, Strong troubleshooting and problem solving, analytical skills, and communication skill
- Excellent problem solving and critical thinking skill
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

### **Knowledge or Experience:**

- Experience in Oracle Technology (such as Database, RDBMS, RAC, Goldengate, Dataguard, Weblogic, FMW, and etc.) and Integration Systems
- Experience with Operations and Administration of Database System, Hardware, Server, and Other Related Components
- Experience of Virtualization and Cloud Technology
- Operating System: System concept and System Administration
- Knowledge of Computer Security and Management
- Knowledge of MS-SQL Server database operation and administration would be advantaged

## **Developer/ Programmer**

## Experience 1-5 Years

### Responsibilities

- Analyze business requirement
- Performing design UX/UI for web or mobile applications
- Performing design table structure for store data.
- Create application prototypes and presentation of results to the customer
- Develop enterprise application based on web/mobile technology
- Build the interface with web service/API
- Optimizing performance of the application
- Perform high quality of coding and testing process
- Working as a Team Leader proven support through the team
- Research & update new web/mobile technology trend

### Qualifications

- Bachelor's Degree in Computer Science, Information Technology, Business Information Systems, or other related field
- Experience on Web development using: HTML, Java Script, CSS, .Net Core, PHP and related web technology is needed
- Knowing of mobile or web application framework such as Laravel Framework, Ionic Framework, is a plus
- Good knowledge of SQL query, stored procedure and database structure
- Good English reading and writing skills
- Very good analytical and problem solving skills
- Self-learner and good team member

## ***Supervisory Technical Consultant***

### Location Phayathai, Phayathai, Bangkok

### Responsibilities

- Pre-sales Support: involving preparation of the proposal and the demonstration system as well as supporting the sales team in presenting the products and services to potential customers.
- Implementation: directly and indirectly manage and perform the whole process of making the customers capable of operating their business as intended. He/she must have high expertise in areas of the technical implementation process especially in Design and Solution Architecture.
- Act on behalf of the service team in managing all aspects of the account from the beginning to the end with minimal assistance from their superior. He/she must also be able to build reliable relationship with high-level management and executives of the customers.

- Directly responsible for the Post-Implementation support. He/she is required to be effective in distributing problems to junior staff then coach and assist them on problem solving.

## **Qualifications**

- 5-8 years of work experiences
- Bachelor's Degree or higher in computer or related fields, Computer Engineering or Computer Science major would be an advantage
- Pleasant personality and strong communication skill
- Good management, Strong troubleshooting and problem solving, analytical skills, and communication skill
- Excellent problem solving and critical thinking skill
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

## **Knowledge or Experience:**

- Experience in Oracle Technology (such as Database, RDBMS, RAC, Goldengate, Dataguard, Weblogic, FMW, and etc.) and Integration Systems
- Experience with Operations and Administration of Database System, Hardware, Server, and Other Related Components
- Experience of Virtualization and Cloud Technology
- Operating System: System concept and System Administration
- Knowledge of Computer Security and Management
- Knowledge of MS-SQL Server database operation and administration would be advantaged

## **Senior Data Engineer/Technical Consultant**

**Location** Phayathai, Phayathai, Bangkok

## **Responsibilities**

- Implementation: directly delivering the infrastructure system, middleware service component, and/or others, into working condition according to the solution design and plan by supervisor.
- Post-implementation: Directly responsible for the technical support. He/she is required to be smart in problem identification, root cause analysis, and troubleshooting on problem solving.

## **Qualifications:**

- Over 3 years of work experience in Information Technology
- Bachelor's Degree in computer or related fields, Computer Engineering or Computer Science major would be an advantage
- Pleasant personality and strong communication skill
- Good problem solving and analytical skills
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

## **Knowledge or Experience:**

- Experience with Oracle Database Technology and Administration

- Unix (Linux, AIX) and Windows Server Operating System: System concept and System Administration
- Knowledge of Computer Network, Network Security and Management
- Knowledge of Virtualization and Cloud Technology
- Experience with operations of Database System, Hardware, Server, SAN and Other Peripherals
- Knowledge of MS-SQL Server database operation and administration

#### ***Database Administrator/ System Engineer (Oracle)***

#### **Job Highlight:**

- Challenge of manage, operations and maintenance of critical system and multi-platform (Cloud/Virtualization/On-premise and others).
- Opportunity to learn and work about new database version, technology and related products to build value solution to our customer.
- Progressive career path

#### **Responsibilities:**

- Work with energetic team in providing end-to-end services in Oracle both Cloud Environment and On-premises Environment.
- Participate in full services life-cycle from architectural design, implementation and migration to post-implementation maintenance and operation support of the critical production systems for our customers.
- Manage and support the Oracle Database (e.g., tuning, cloning and others).
- Documentation of solutions (e.g., architecture, configuration and setup).

#### **Qualifications:**

- Thai Nationality / Age 22-30years
- Bachelor's Degree in Computer Engineering, Computer Science, or Information Technology related fields
- Pleasant personality, good communication and presentation skill
- Good command in English for reading and writing
- Experience with Oracle Database 18c, 19c and newer version (RAC, Pluggable database)
- Experience with RDBMS Database: Design, Implementations, Backup/Restore Solution, Tuning and High Availability Solution
- Ability to work with team, and also individually as DBA specialist
- Experience with MS SQL Server Technology and other RDBMS database system and Administration will be also advantageous

#### ***Cloud Engineer***

#### **Responsibilities:**

- Work with energetic team in providing end-to-end services in both Cloud Environment and On-premises Environment.

- Advise on the appropriate design and running of cloud infrastructure.
- Participate in full-service life cycle from architectural design, implementation and migration to post-implementation maintenance and operation support of the critical production systems for our customers.
- Learning and working with the leading DBMS in the enterprise market, and modern Cloud Infrastructure technology.

### **Qualifications:**

- Thai Nationality / Age 22-30years
- Bachelor's Degree in Computer Engineering, Computer Science major, or Information Technology related fields
- 2+ years' experience with Cloud Technologies, preferably Microsoft Azure or Oracle.
- Knowledgeable about Microsoft Azure and its relevant design, build, deployment, networking, and security technologies in cloud and hybrid environments.
- Experience in Azure Cloud Service (e.g., Infrastructure, Backup, Active Directory Domain Services, Azure AD, Microsoft WVD and Data Management)
- Pleasant personality, strong communication and presentation skill
- Good command in English for reading and writing

### **Senior Oracle Database Administrator**

- Over 3-5 years of work experience in DBA position
- Bachelor's Degree in computer or related fields, Computer Engineering or Computer Science major
- Pleasant personality, strong communication and presentation skill
- Ability to work with team, and also individually as DBA specialist
- Good problem solving and analytical skills
- Good command in English for reading and writing ability Knowledge or Experience
- Experience with Oracle Database 12c and newer version (RAC, Pluggable database) (Experience with MS SQL Server Technology and other RDBMS database system and Administration will be also advantageous)
- Experience with RDBMS Database: Design, Implementations, Backup/Restore Solution, Tuning and High availability solution
- Experience with Unix (Linux, AIX, Solaris) and Windows Server Operating System: System concept and System Administration
- Experience with operations of Database System, Hardware, Server, SAN and Other Peripherals
- Knowledge of Computer Network, Network Security and Management
- Knowledge of Virtualization and Cloud Technology

### **ERP Consultant**

#### **Qualifications:**

- ❖ Thai nationality
- ❖ Bachelor's degree in IT, Engineering, Business Administration, Accounting, Finance or related field. Advance degree desirable.
- ❖ 2-3 years working experience with ERP Consulting Role.
- ❖ Good Oracle or Microsoft D365 Functional would be an advantage.

## **Advisory Application Consultant**

### ***Qualifications:***

- Over 3-5 years of work experience in ERP application implementation at least one key functional area such as: Finance , Distribution , Manufacturing, especially Oracle and Microsoft D365 would be an advantage
- Bachelor's Degree in Accounting, Computer Science or MBA and MIS would be an advantage
- Understanding and strong in ERP systems including business process knowledge
- Pleasant personality and strong communication skill
- Good problem solving and analytical skills
- Good command English of reading and writing ability
- Ability to work in a high pressure environment

### ***Knowledge or Experience in the following areas:***

- Experience in Oracle technologies (SQL, PL/SQL, Oracle Developer Suite) would be an advantage
- Experience in Oracle E-Business Suite or Microsoft Dynamics365 implementation would be an advantage

## **Senior Oracle DBA**

### ***Responsibilities:***

- Work closely with sales team to formulate and execute a sales strategy to drive the adoption of Oracle Database and Core-Technology solutions
- Develop technical proposals and pitches to customers. Present proposals to customers alongside members of the sales team
- Initiate, coordinate, and implement proof-of-concepts with customers
- Implement Oracle Database and Conduct Database migration
- Documentation of solutions (e.g., architecture, configuration and setup).
- Provide effective knowledge transfer and upskilling to relevant customer personnel to ensure an appropriate level of future self-sufficiency.
- Manage and support the Oracle Database

### ***Qualifications:***

- Thai Nationality / Age 25- 30 years
- Bachelor's Degree in computer or related fields, Computer Engineering or Computer Science major
- Pleasant personality, strong communication and presentation skill
- Ability to work with team, and also individually as DBA specialist
- Good problem solving and analytical skills
- Good command in English for reading and writing ability Knowledge or Experience
- Experience with Oracle Database 12c and newer version (RAC, Pluggable database)
- (Experience with MS SQL Server Technology and other RDBMS database system and Administration will be also advantageous)

- Experience with RDBMS Database: Design, Implementations, Backup/Restore Solution, Tuning and High availability solution
- Experience with Unix (Linux, AIX, Solaris) and Windows Server Operating System: System concept and System Administration
- Experience with operations of Database System, Hardware, Server, SAN and Other Peripherals
- Knowledge of Computer Network, Network Security and Management, Virtualization and Cloud Technology will be advantageous.

### ***Data Engineer***

#### **Responsibilities**

- Pre-sales Support: involving preparation of the proposal and the demonstration system as well as supporting the sales team in presenting the products and services to potential customers.
- Implementation: directly and indirectly manage and perform the whole process of making the customers capable of operating their business as intended. He/she must have high expertise in areas of the technical implementation process especially in Design and Solution Architecture.
- Directly responsible for the Post-Implementation support. He/she is required to be effective in distributing problems to junior staff then coach and assist them on problem solving.
- Participate in full service life-cycle from architectural design, implementation and migration to post-implementation maintenance and operation support of the critical production systems for our customers.

#### **Qualifications**

- 2-5 years of work experiences
- Bachelor's Degree or higher in computer or related fields, Computer Engineering or Computer Science major would be an advantage
- Pleasant personality and strong communication skill
- Good management, Strong troubleshooting and problem solving, analytical skills, and communication skill
- Excellent problem solving and critical thinking skill
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

#### **Knowledge or Experience:**

- Degree in Computer Science, Information Technology, Business Information Systems, or other related field
- Good knowledge of SQL query, Python, stored procedure and database structure
- Deep expertise in analyzing complex database query are a plus
- Performing data warehouse design and ETL process development
- Experience with Operations and Administration of Database System, Hardware, Server, and Other Related Components
- Experience of Virtualization and Cloud Technology
- Knowledge of RDBMS database operation and administration would be advantaged
- Knowledge of Linux and cloud technology would be advantaged

## หน้าที่รับผิดชอบ

1. รวบรวมและจัดเตรียมข้อมูล สำหรับการทำ data warehouse (คลังข้อมูล)
2. ดึงข้อมูลด้วยภาษา SQL หรือ Python จากระบบฐานข้อมูล
3. ออกแบบ data warehouse ตามความต้องการในการวิเคราะห์ข้อมูล
4. จัดทำกระบวนการ ETL เพื่อใช้สำหรับ data flow
5. ตรวจสอบความพร้อมใช้ข้อมูล และความถูกต้องของข้อมูล

## **Azure Cloud Consultant**

### **Responsibilities:**

- Work closely with sales team to formulate and execute a sales strategy to drive the adoption of Microsoft Azure solutions
- Develop technical proposals and pitches to customers. Present proposals to customers alongside members of the sales team
- Initiate, coordinate, and implement proof-of-concepts with customers
- Implement Azure Cloud such as provisioning, configuration and migration
- Documentation of solutions (e.g., architecture, configuration and setup).
- Provide effective knowledge transfer and upskilling to relevant customer personnel to ensure an appropriate level of future self-sufficiency.
- Manage and support the Azure Cloud

### **Qualifications:**

- Thai Nationality / Age 25- 30 years
- Bachelor's degree in Information Technology, Computer Engineer, Computer Science or relevant field
- 5+ years' experience with Cloud Technologies, preferably Microsoft Azure.
- 3+ years of experience as a Cloud Architect or equivalent experience in software sales, pre-sales, or customer-facing role
- Knowledgeable about Microsoft Azure and its relevant build, deployment, networking, and security technologies in cloud and hybrid environments.
- Experience in Azure Cloud Service (e.g., Infrastructure, Backup, Active Directory Domain Services, Azure AD, Microsoft WVD and Data Management)
- Experience architecting and building complex cloud-based systems with specific.
- Experienced in the design and delivery of enterprise-level Highly Available solutions.
- Good personality and communication skills
- Deep knowledge of technology solutions and the ability to learn new technologies quickly.

### **Preferred criteria:**

- Cloud Certification in Microsoft Azure
- Microsoft Azure Platform as a Service product such as Azure SQL, WebApps, AppServices, App Service Environment & Azure Kubernetes Service (AKS)

- Deployment orchestration and configuration management tools (Azure DevOps, Jenkins, Chef, Puppet, Terraform, Kubernetes).
- Office 365 products such as Exchange Online, SharePoint Online
- EM+S products such as Intune and Cloud App Security
- Microsoft Azure Operational and Monitoring tools

### **Cloud Engineer**

**Location** Phayathai, Phayathai, Bangkok

**Responsibilities**

- Pre-sales Support: involving preparation of the proposal and the demonstration system as well as supporting the sales team in presenting the products and services to potential customers.
- Implementation: directly and indirectly manage and perform the whole process of making the customers capable of operating their business as intended. He/she must have high expertise in areas of the technical implementation process especially in Design and Solution Architecture.
- Directly responsible for the Post-Implementation support. He/she is required to be effective in distributing problems to junior staff then coach and assist them on problem solving.
- Participate in full service life-cycle from architectural design, implementation and migration to post-implementation maintenance and operation support of the critical production systems for our customers.

**Qualifications**

- 1-5 years of work experiences
- Bachelor's Degree or higher in computer or related fields, Computer Engineering or Computer Science major would be an advantage
- Pleasant personality and strong communication skill
- Good management, Strong troubleshooting and problem solving, analytical skills, and communication skill
- Excellent problem solving and critical thinking skill
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

**Knowledge or Experience:**

- Experience with Operations and Administration of Database System, Hardware, Server, and Other Related Components
- Experience of Virtualization and Cloud Technology
- Experience with RDBMS Database: Design, Implementations, Backup/Restore Solution, Tuning and High Availability Solution
- Knowledge of Oracle Database and/or MS-SQL Server database operation and administration would be advantaged
- Knowledge of Operating System Administration, Computer Security and Management

### **Cloud Engineer**

**Location** Phayathai, Phayathai, Bangkok

**Job Responsibilities**

Participate in full-service life cycle from architectural design, implementation and training to post-implementation maintenance and operation support of the critical production systems for our customers.

#### Pre-sales Support:

- Collaborating with sales and development teams to evaluate and identify optimal cloud solutions.
- Discover standard cloud services offerings, install, and execute processes and standards for optimal use of cloud service provider offerings
- Designing, developing, and deploying modular cloud-based systems.
- Modifying and improving existing systems.

#### Implementation:

- Implement multi-cloud with a focus on customer suitability, and make the system as we designed
- Directly and indirectly manage and perform the whole process of making the customers capable of operating their business as intended.

Directly responsible for the post-implementation support. He/she is required to be effective in distributing problems to junior staff then coach and assist them on problem solving.

- Troubleshoot incidents, identify root cause, fix and document problems, and implement preventive measures
- Regularly reviewing existing systems and making recommendations for improvements.
- Developing and maintaining cloud solutions in accordance with best practices
- Ensuring efficient functioning of data storage and processing functions in accordance with company security policies and best practices in cloud security.
- Identifying, analyzing, and resolving infrastructure vulnerabilities and application deployment issues.
- Interacting with clients, providing cloud support, and making recommendations based on client needs.

### Qualifications

- 0-3 years of work experience
- Bachelor's degree in Information Technology, Computer Engineering, Computer Science, or relevant fields
- Pleasant personality and strong communication skill
- Good management, strong troubleshooting and problem solving, analytical skills, and communication skill
- Excellent problem solving and critical thinking skill
- Ability to work in a high-pressure environment
- Good command in English for reading and writing ability

### Knowledge or Experience:

- Experience with Operations, Hardware, Server, and Other Related Components
- Experience of Virtualization and Cloud Technology
- Knowledge of Operating System Administration, Computer Security and Management

### **Assistant Cloud Engineer/ Technical Consultant**

### Requirements

- Bachelor's degree in Computer Science, Computer Engineering, Information Technology, or related fields.
- Participation in senior projects or cooperative education is preferred, though work experience is not mandatory.

- Strong communication skills in English.
- Passion for learning new skills and technologies.
- Ability to work effectively in a team environment.
- Excellent service mindset and communication skills.
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### Responsibilities

- Perform system operations, maintenance, and implementation of System Infrastructure, Oracle, and other software.
- Investigate and troubleshoot issues, collaborating with software vendor support when necessary for resolution.
- Coordinate with principal software vendors to stay updated on new technologies.
- Deliver customer presentations confidently, demonstrating software and hardware effectively.

### ***Presales Engineer/ Consultant***

### Responsibilities

1. Support the sales team in presenting Oracle solutions (Database, Middleware, SOA) to customers.
2. Analyze customer requirements and design appropriate solutions.
3. Prepare and deliver Proof of Concept (PoC), Demos, and Technical Workshops.
4. Respond to technical questions in RFP/RFI and prepare supporting documentation for proposals.
5. Collaborate with sales and technical teams to create solution architectures aligned with Oracle standards.
6. Continuously update knowledge on Oracle Database, Oracle WebLogic Server, Oracle SOA Suite, and related technologies.

### Qualifications

1. Bachelor's degree or higher in Computer Science, IT, Engineering, or related fields.
2. Minimum 0-2 years of experience in Presales or Solution Consulting.
3. In-depth knowledge of Oracle Database, Oracle WebLogic Server, and Oracle SOA Suite.
4. Strong understanding of Middleware architecture and Integration concepts.
5. Excellent communication and presentation skills in English; ability to explain technical concepts clearly.
6. Oracle certifications (e.g., OCP, Middleware, SOA) will be considered an advantage.

### Preferred Skills

1. Familiarity with Cloud technologies (Oracle Cloud Infrastructure, Database Cloud Service).
2. Experience with High Availability setups and Performance Tuning.
3. Ability to work collaboratively with sales teams and customers on both technical and business aspects.

## **Sales Representative (พนักงานขาย)**

### **Qualifications:**

- Over 2 year of work experience in both of sales and marketing
- Age not over 30 years old
- Bachelor's degree in any fields, preferably in Computer related or Business Administration
- Experience with IT, Software product would be advantage
- Out-going personality with strong desire for achievements
- Interested in Digital Marketing
- Work Experience in sales and marketing or consulting functions will be an advantage
- Good command of English, especially reading and writing

### **Responsibilities :**

1. สามารถดูแลฐานลูกค้าที่ได้รับมอบหมาย และความสามารถในการ Call หรือ หาลูกค้า หรือ Opportunity ใหม่ๆ จากหลายๆ ช่องทาง ได้อย่างมีประสิทธิภาพ
2. สามารถประสานงาน ติดตามงาน หรือทำงานร่วมกับแผนกต่างๆ ในองค์กรได้เป็นอย่างดี
3. จัดทำรายงานผลการทำงาน และผลการติดตามงาน และสรุป Action Plan ประจำสัปดาห์
4. ขอบงานท้าทาย งานขาย งานที่ต้องพบปะผู้คน
5. มีมนุษยสัมพันธ์กับบุคคลทั่วไป มีทักษะในการสื่อสารเชิงบวก และพูดโน้มน้าว จูงใจในการขาย
6. เป็นผู้ที่มีความกระตือรือร้นในการเรียนรู้งาน ทั้งงาน Sales และงานประสานงานขาย สามารถเข้าใจงานได้อย่างรวดเร็ว และ ขอบเรียนรู้สิ่งใหม่ๆอยู่เสมอ
7. มีทัศนคติเชิงบวก และมองความท้าทายเป็นโอกาสเสมอ

## **Junior Sales Representative (พนักงานขาย)**

1. เพศหญิง อายุ 25 – 30 ปี
2. มีประสบการณ์ 1-3 ปี
3. สามารถดูแลฐานลูกค้าที่ได้รับมอบหมาย และความสามารถในการ Call หรือ หาลูกค้า หรือ Opportunity ใหม่ๆ จากหลายๆ ช่องทาง ได้อย่างมีประสิทธิภาพ
4. สามารถประสานงาน ติดตามงาน หรือทำงานร่วมกับแผนกต่างๆ ในองค์กรได้เป็นอย่างดี
5. จัดทำรายงานผลการทำงาน และผลการติดตามงาน และสรุป Action Plan ประจำสัปดาห์
6. ขอบงานท้าทาย งานขาย งานที่ต้องพบปะผู้คน
7. มีมนุษยสัมพันธ์กับบุคคลทั่วไป มีทักษะในการสื่อสารเชิงบวก และพูดโน้มน้าว จูงใจในการขาย
8. เป็นผู้ที่มีความกระตือรือร้นในการเรียนรู้งาน ทั้งงาน Sales และงานประสานงานขาย สามารถเข้าใจงานได้อย่างรวดเร็ว และ ขอบเรียนรู้สิ่งใหม่ๆอยู่เสมอ
9. มีทัศนคติเชิงบวก และมองความท้าทายเป็นโอกาสเสมอ
10. ขับรถได้ และมีรถยนต์ส่วนตัวจะพิจารณาเป็นพิเศษ

## **Assistant Sales Manager/ Sales Account Manager**

### ***Qualifications:***

- Successful track records in sales profession of Information Technology Products and Services, particularly in Software business
- Age 28-35 years old
- Bachelor or Master's degree in any fields, preferably in Computer related field or Business Administration
- Out-going personality with strong desire for achievements
- Good command of English, especially reading and writing

## **Sales Co-Accountant (เจ้าหน้าที่บัญชีประจำงานขาย)**

### ***Qualifications:***

- Can Co-Ordinate and Support sales, Sales Administration, Accounting Support
- Age not over 27 years old
- Bachelor's degree in Business Administration, Accounting
- Out-going personality with strong desire for achievements
- If proficiency in English will be an advantage
- Proficient use of MS office applications, basic concepts of internet and presentation tools pleasant personality
- Well-organized with great time management skills.
- Attitude can do and highly energetic.
- A person who is enthusiastic in learning both sales and sales coordination work.
- Able to understand work quickly and always like to learn new things

### ***Responsibility:***

1. Can Co-Ordinate and Support sales, Sales Administration, Accounting Support
2. Issuing PO to vendors. Collecting documents from the Sales team to Finance department to issue the Invoice to clients.
3. This position is a part of the Account/ Finance Department
4. Other supporting tasks as assigned.

## **Sales & Marketing Support**

### ***Qualifications:***

- Over 1 year of work experience in both of Support sales and marketing, Sales Administration
- Age not over 27 years old
- Bachelor's degree in Marketing, Information Technology, or Business Administration
- Out-going personality with strong desire for achievements
- Interested in Digital Marketing (Multimedia & Animation knowledge is preferred)
- Good command of English, especially reading and writing
- Proficient use of MS office applications, basic concepts of internet and Presentation tools
- Can use Photoshop and illustrator program
- Pleasant personality
- Well-organized with great time management skills
- Attitude can do and highly energetic
- A person who is enthusiastic in learning both sales and sales coordination work
- Able to understand work quickly and always like to learn new things

### ***Responsibility:***

- สามารถดูแลฐานลูกค้าที่ได้รับมอบหมายและความสามารถในการ call หรือ หาลูกค้า หรือ Opportunity ใหม่ๆ จากหลายๆ ช่องทาง ได้อย่างมีประสิทธิภาพ
- สามารถประสานงาน ติดตามงาน หรือทำงานร่วมกับแผนกต่างๆ ในองค์กร ได้เป็นอย่างดี
- จัดทำรายงานผลการทำงานและผลการติดตามงาน และสรุป Action Plan ประจำสัปดาห์
- ช่วยงานท้าทาย งานขาย งานที่ต้องพึ่งพาผู้คน
- มีมนุษยสัมพันธ์ดีกับบุคคลทั่วไป มีทักษะในการสื่อสารเชิงบวก และพูดโน้มน้าว จูงใจในการขาย
- เป็นผู้ที่มีความกระตือรือร้นในการเรียนรู้งาน ทั้งงาน Sales และงานประสานงานขาย สามารถเข้าใจงาน ได้อย่างรวดเร็วและชอบเรียนรู้สิ่งใหม่ๆ อยู่เสมอ
- มีทัศนคติเชิงบวก และมองความท้าทายเป็นโอกาสเสมอ

### **Marketing Support (เจ้าหน้าที่การตลาด)**

#### ***Qualifications:***

- Female, not over 27 years old
- Bachelor's degree in Marketing, Information Technology, or Business Administration
- Can use Photoshop and illustrator program
- Multimedia & Animation knowledge is preferred
- Some work experience is preferred
- Pleasant personality
- Interested in Digital Marketing, Social Marketing
- Good command of written English
- Proficient use of MS office applications, basic concepts of internet and presentation tools

### **Service Administrator**

#### ***Qualifications:***

- Female, not over 25 years old
- Bachelor's degree in Information Technology, Management, or Business Administration
- Some work experience is preferred
- Pleasant personality
- Good command in English
- Proficient use of MS office applications, basic concepts of internet and presentation Tools

### **เอกสารประกอบการสมัครงาน**

1. Resume (ถ้ามี ไม่ต้องกรอกใบสมัครงาน)
2. รูปถ่าย 1 นิ้ว 1 ใบ
3. Transcript 1 ใบ (เข็มรับรองสำเนา)
4. ใบรับรองสำเร็จการศึกษา (เข็มรับรองสำเนา)
5. สำเนาบัตรประชาชน 1 ใบ (เข็มรับรองสำเนา)
6. สำเนาทะเบียนบ้าน 1 ใบ (เข็มรับรองสำเนา)
7. สำเนาใบผ่านพิจารณา 1 ใบ (ถ้ามี) (เข็มรับรองสำเนา)
8. ใบรับรองการรับวัคซีนป้องกัน COVID-19 อย่างน้อย 2 เข็ม

# A-HOST

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